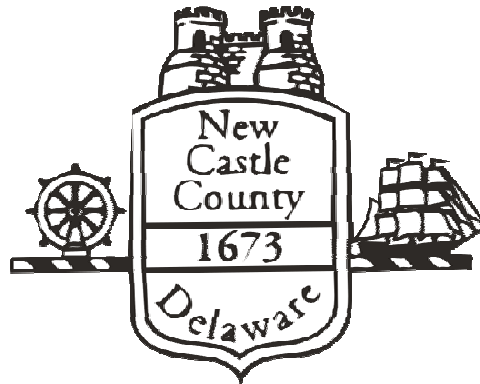


# **NEW CASTLE COUNTY FISCAL YEAR 2012**



**FINANCIAL OVERVIEW  
MARCH 22, 2011**

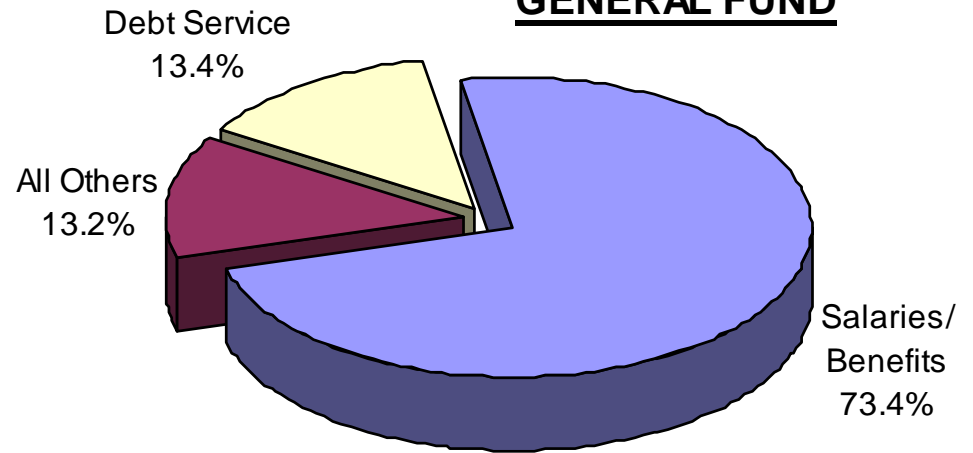
# Total Budget

<b>Expenditures</b>	<b>Fiscal 2011*</b>	<b>Fiscal 2012</b>	<b>Percentage Change</b>
General Fund*	\$164,586,670	\$163,997,542	(0.36)%
Sewer Fund	65,741,483	69,080,955	5.08%
Light Tax Fund	5,003,000	5,072,865	1.40%
School Crossing Guards Fund*	3,151,697	3,765,610	19.48%

\*Fiscal 2011 restated to reflect crossing guards (\$3,151,697) as a separate fund and Fleet/IT costs (\$2,990,000) in the General Fund.

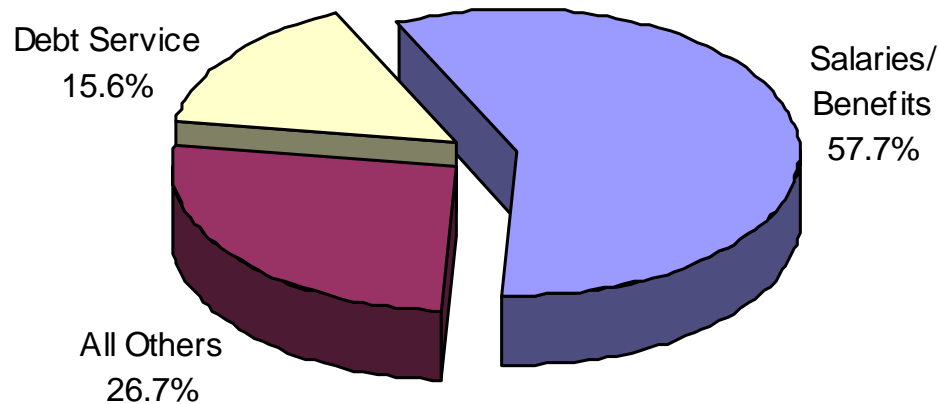
# FY2012 Recommended Operating Budget

## GENERAL FUND



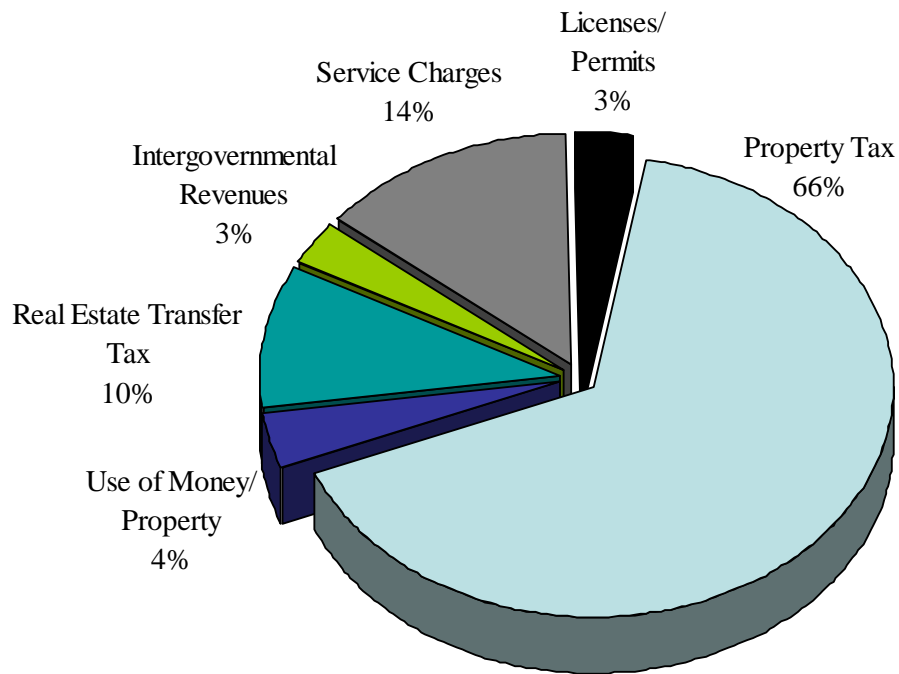
**\$163,997,542**

## ALL FUNDS

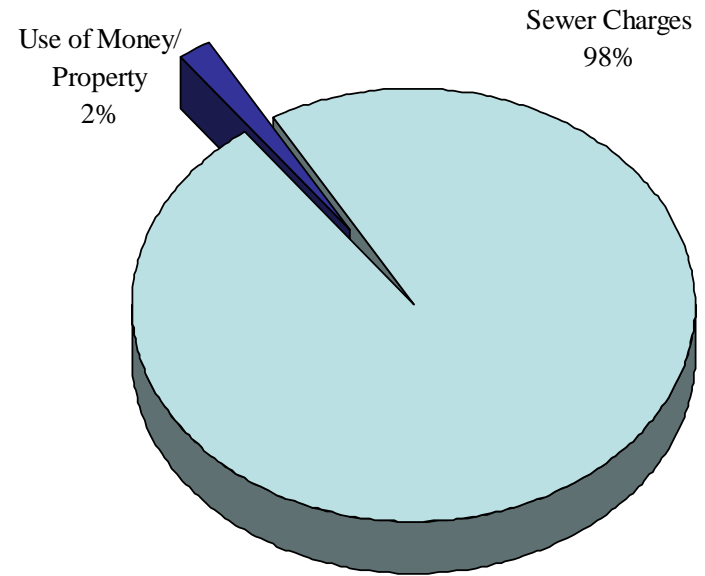


**\$241,916,972**

# FY2012 Funding Sources



**General Fund Sources...\$163,997,542**

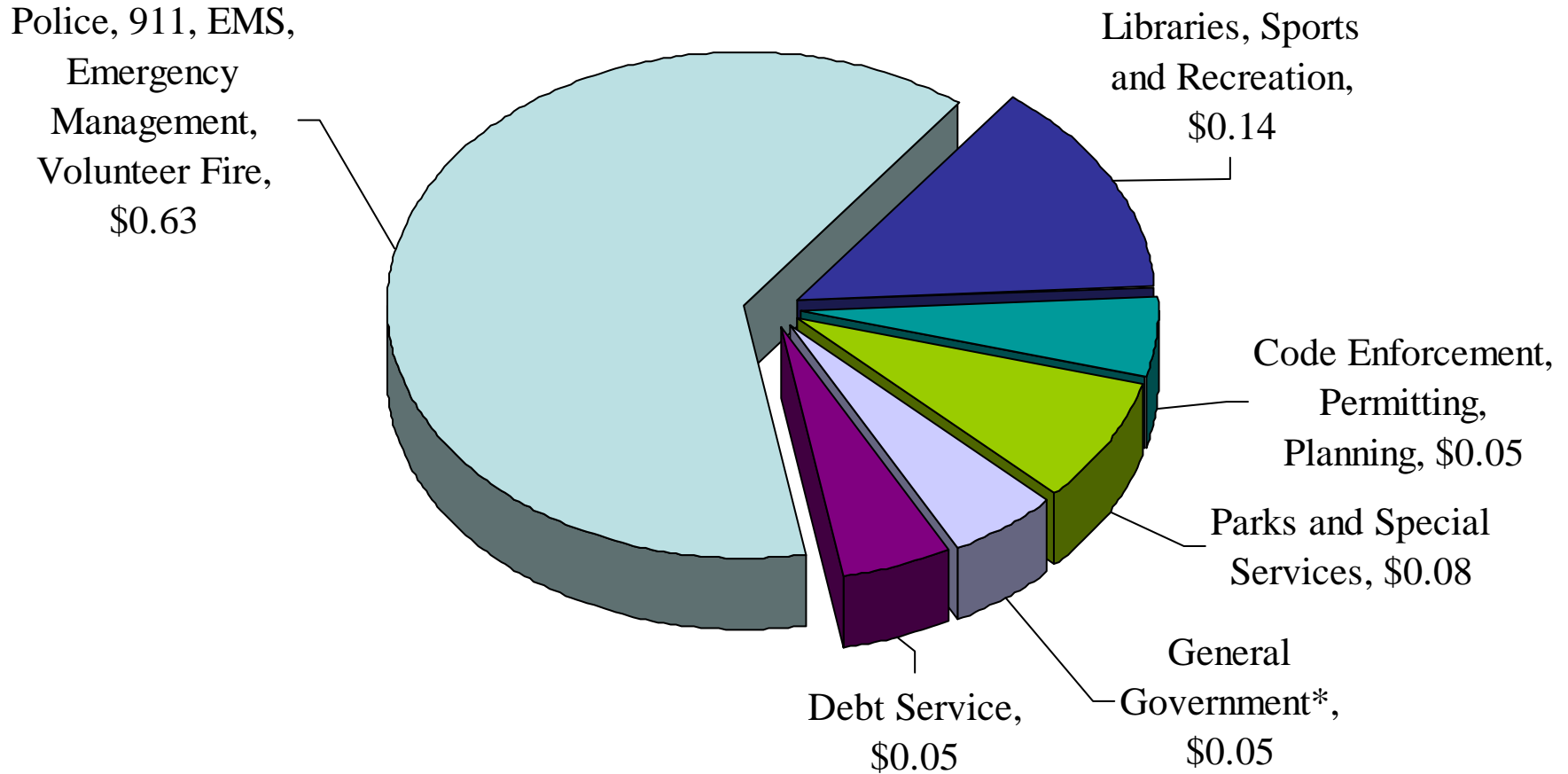


**Sewer Fund Sources...\$69,080,955**

# FY2012 Budget Highlights

- General Fund budget decreased by 0.36%.
- First time since FY2002 that the General Fund does not use available financial reserves to balance the budget.
- Non-discretionary spending (salaries, benefits, debt service) make up 87% of General Fund spending.
- Non-personnel cost reductions in General Fund of \$2.7 million in training, communication, materials and contractual services.
- Deletion of 25 positions producing savings of \$1.5 million. Authorized positions will be lowest since FY2001.
- Defunding of 51 positions producing savings of \$3.1 million.
- No property tax increase. Average unincorporated residential bill of \$502 or \$1.37 a day.
- Sewer Rate increase of \$10 for average residential billing. Average residential bill of \$281 or \$0.77 per day.
- ***Budget Cost Drivers include.....***
  - Employee Salary Rollback partial return
  - Employee/Retiree Healthcare expenses
  - Pension Contribution
  - Merit Step Increases for employees
  - Workers Compensation expenses
  - Debt Service for Sewer projects
  - City of Wilmington Wastewater Treatment payment increase
- Continue our partnership with the Volunteer Fire Companies by providing \$3.4 million.
- Provide funding of \$2.5 to our contractual libraries at Wilmington, Delaware City, New Castle City and Corbit-Calloway.
- Capital Budget of \$46.4 million of which 82% is for sewer infrastructure rehabilitation.

# County Tax Dollar Breakdown FY2012 Recommended

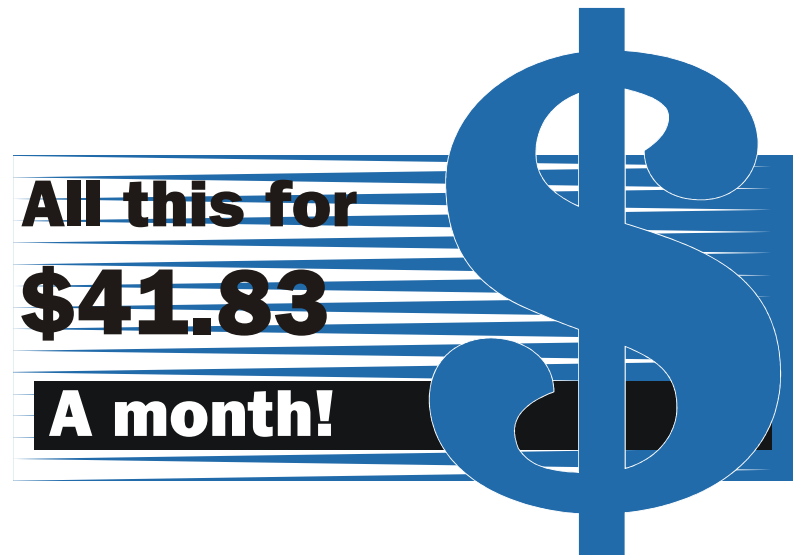


\*Executive Office, County Council, Law, HR, Admin Services, Finance, Row Offices, Ethics

# The Value of County Services in the Unincorporated Area

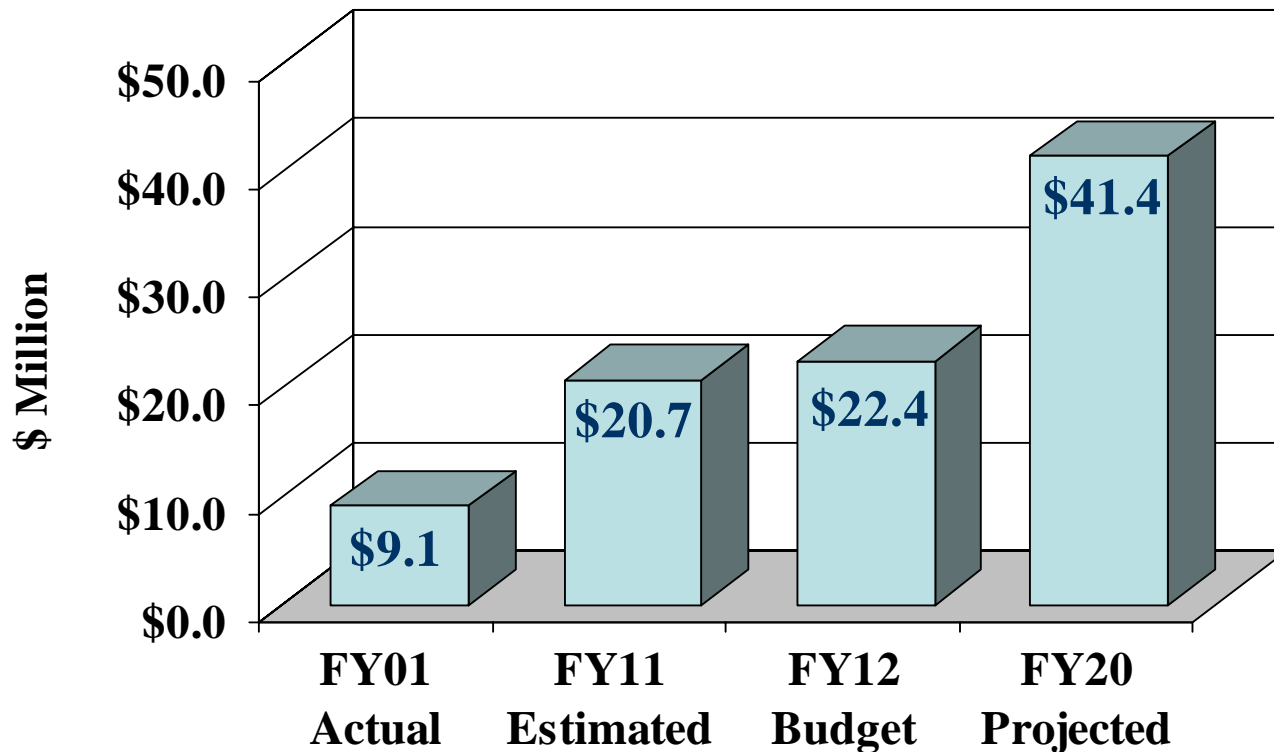
Based on an average assessed home value of \$71,700 (approximate market value of \$259,568 within the unincorporated area of the County) each household will pay \$502 in County taxes for the year, or approximately **\$41.83** per month, to support these County services:

- **24-Hour Police Protection**
- **24-Hour Emergency Medical Service**
- **24-Hour 9-1-1 Service**
- **24-Hour Dog Control**
- **15 Library Facilities**
- **300 Park Facilities**
- **Recreational Programming for ALL Age Groups**
- **Building Inspections and Permit Services**
- **Code Enforcement Services**
- **Customer Information and Assistance**
- **Comprehensive Land Use Planning**
- **Senior Programs**



# Employee Health Care Costs Continue to Increase

The County's contribution is estimated at \$22.4 million in FY 2012.  
FY01 - FY11 increase is 128%.

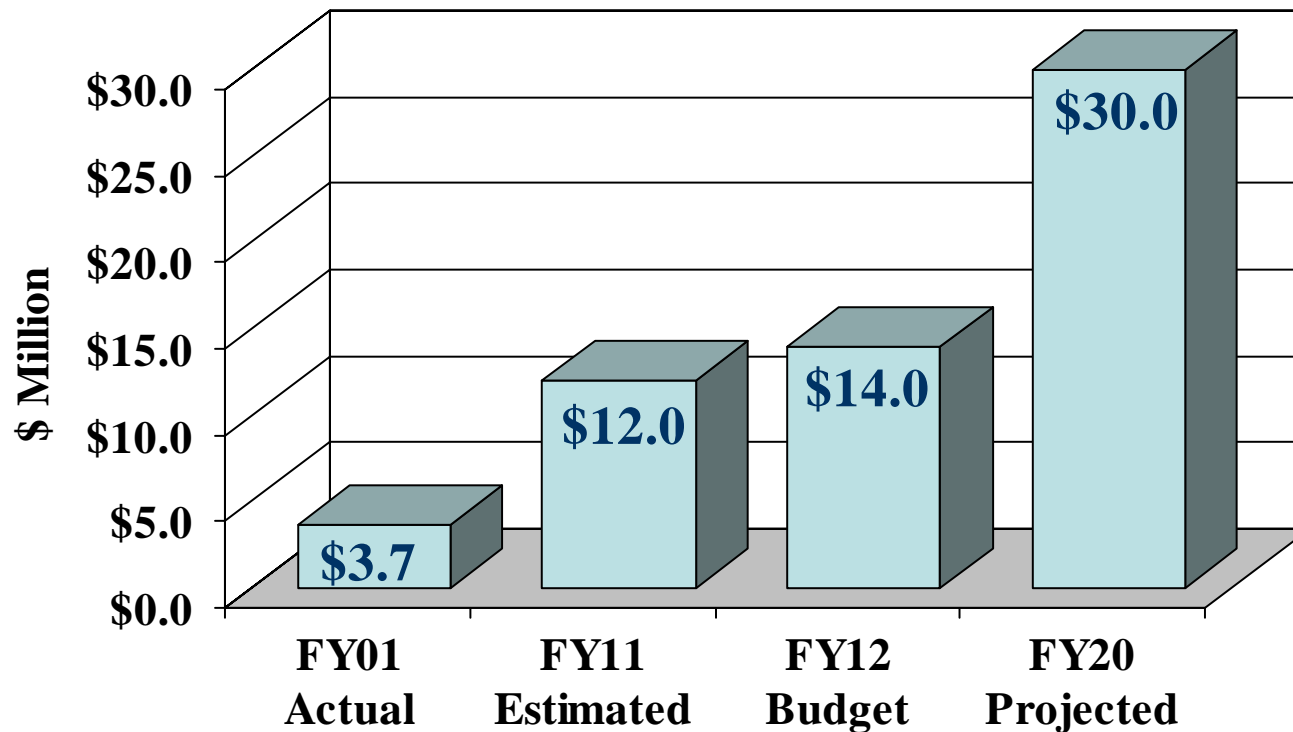


The County's contribution is for current employees and retirees.  
Annual health care increases are projected at 8% to 10%.



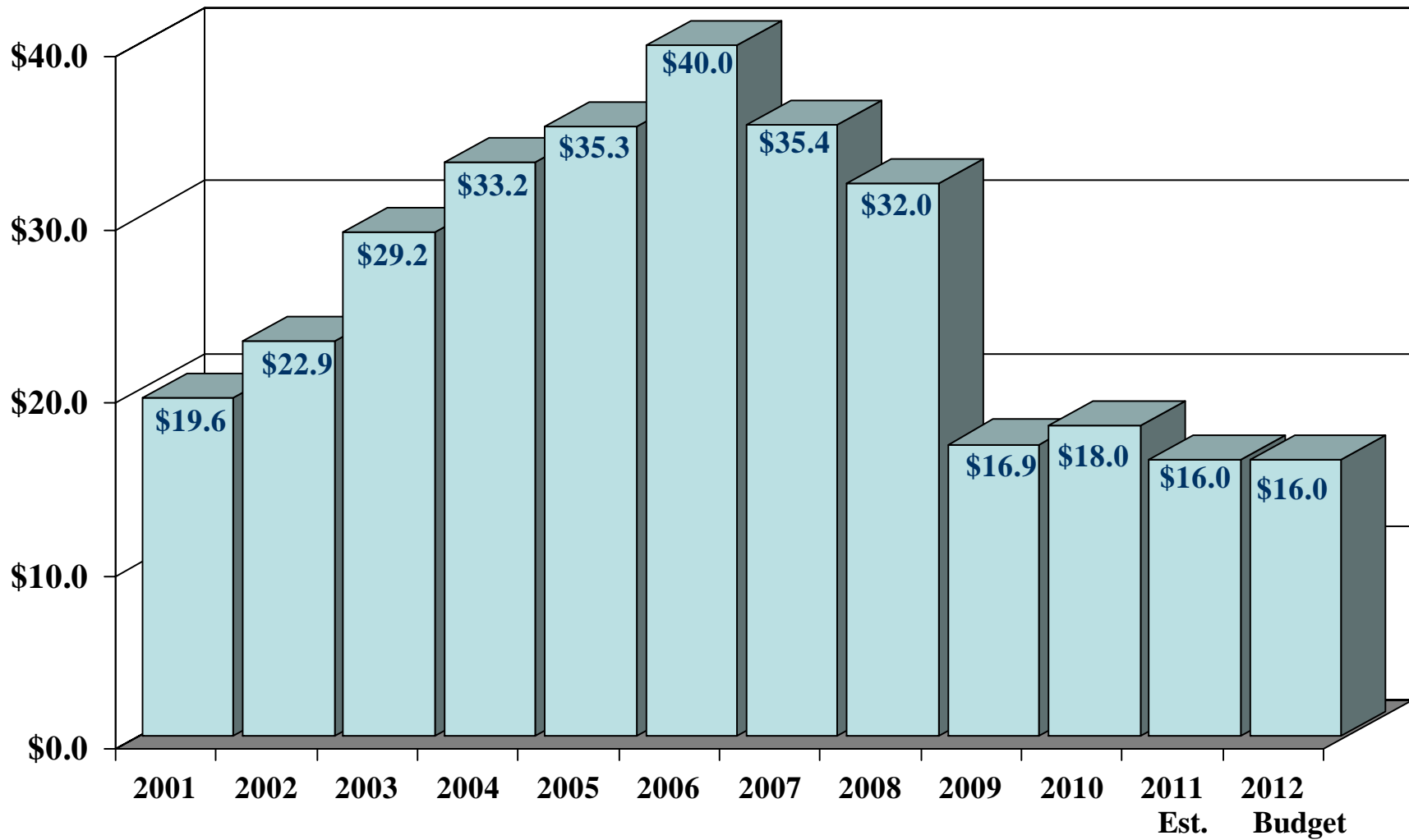
# Pension Fund Costs Continue to Increase

The County's contribution approaches \$14.0 million in FY 2012.  
FY01 – FY11 increase is 227%.

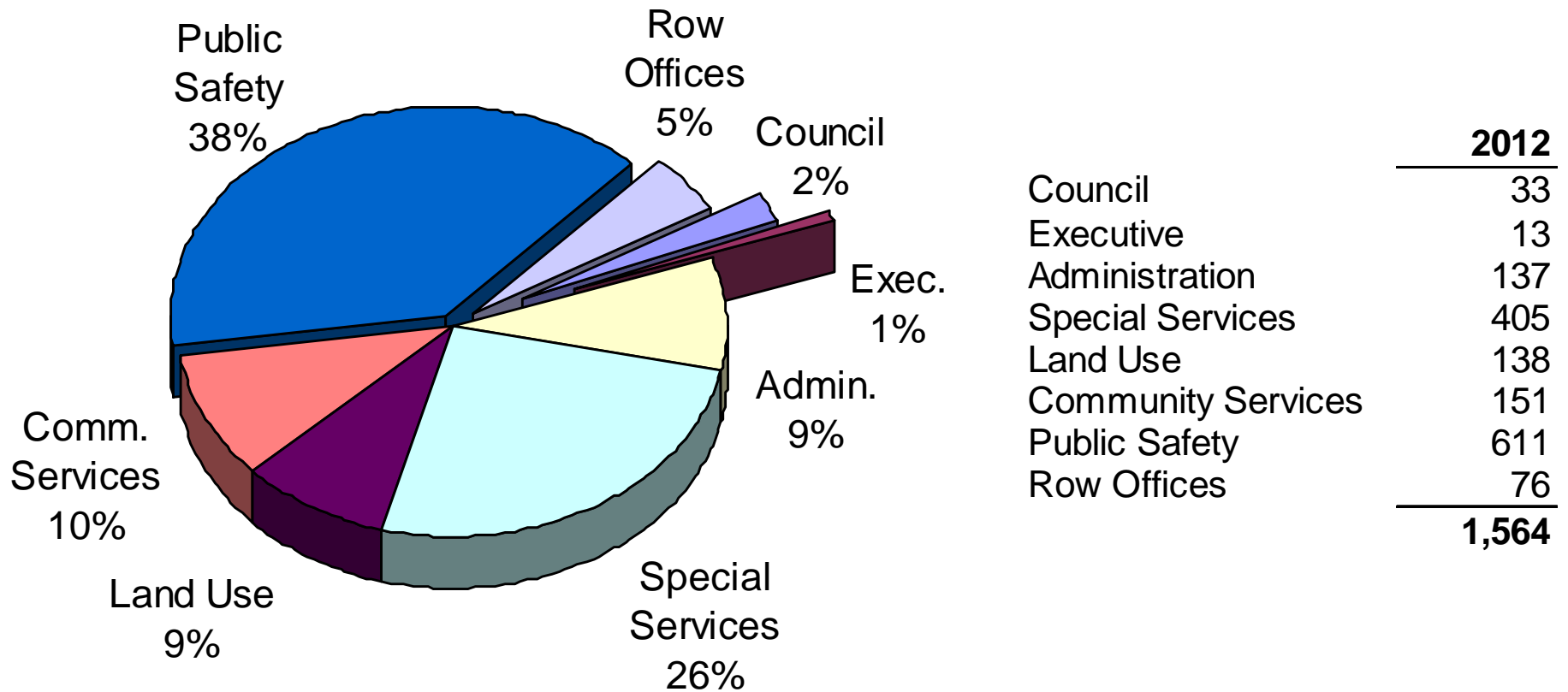


This is over and above the employee contribution and the 7.75% annual return on investment.

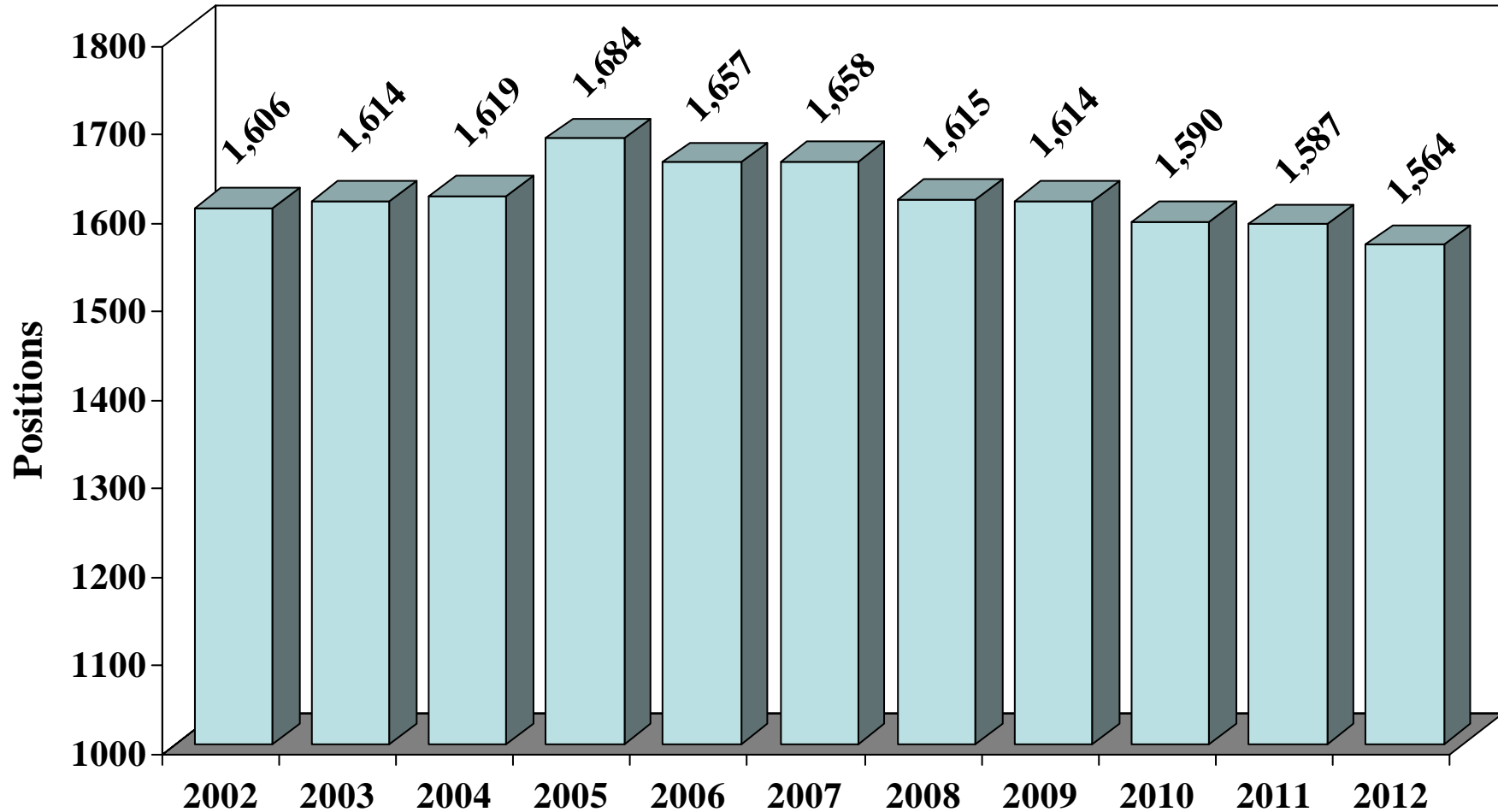
# Real Estate Transfer Tax



# FY2012 Full-Time Positions by Department



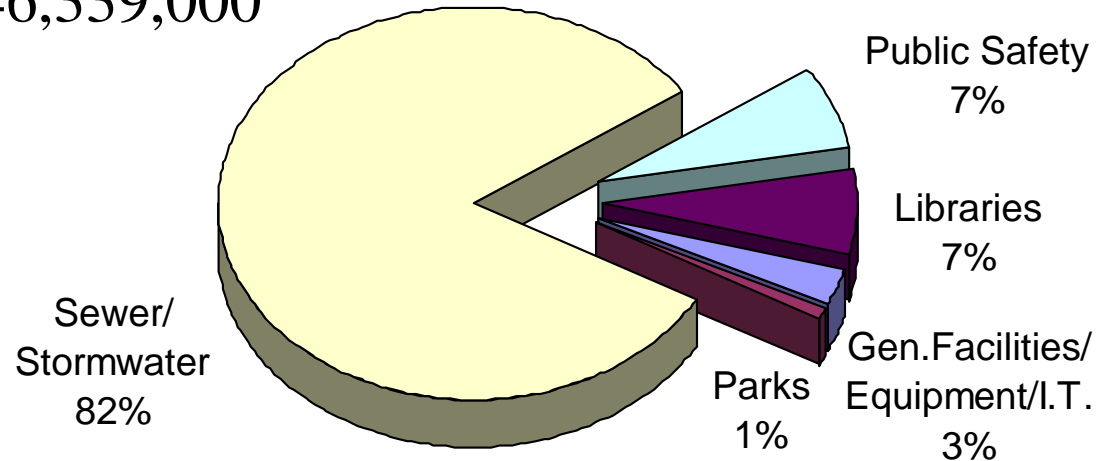
# Full Time Positions



*Authorization at July 1<sup>st</sup> of each fiscal year.*

# FY2012 Capital Budget

Capital Budget...\$46,339,000



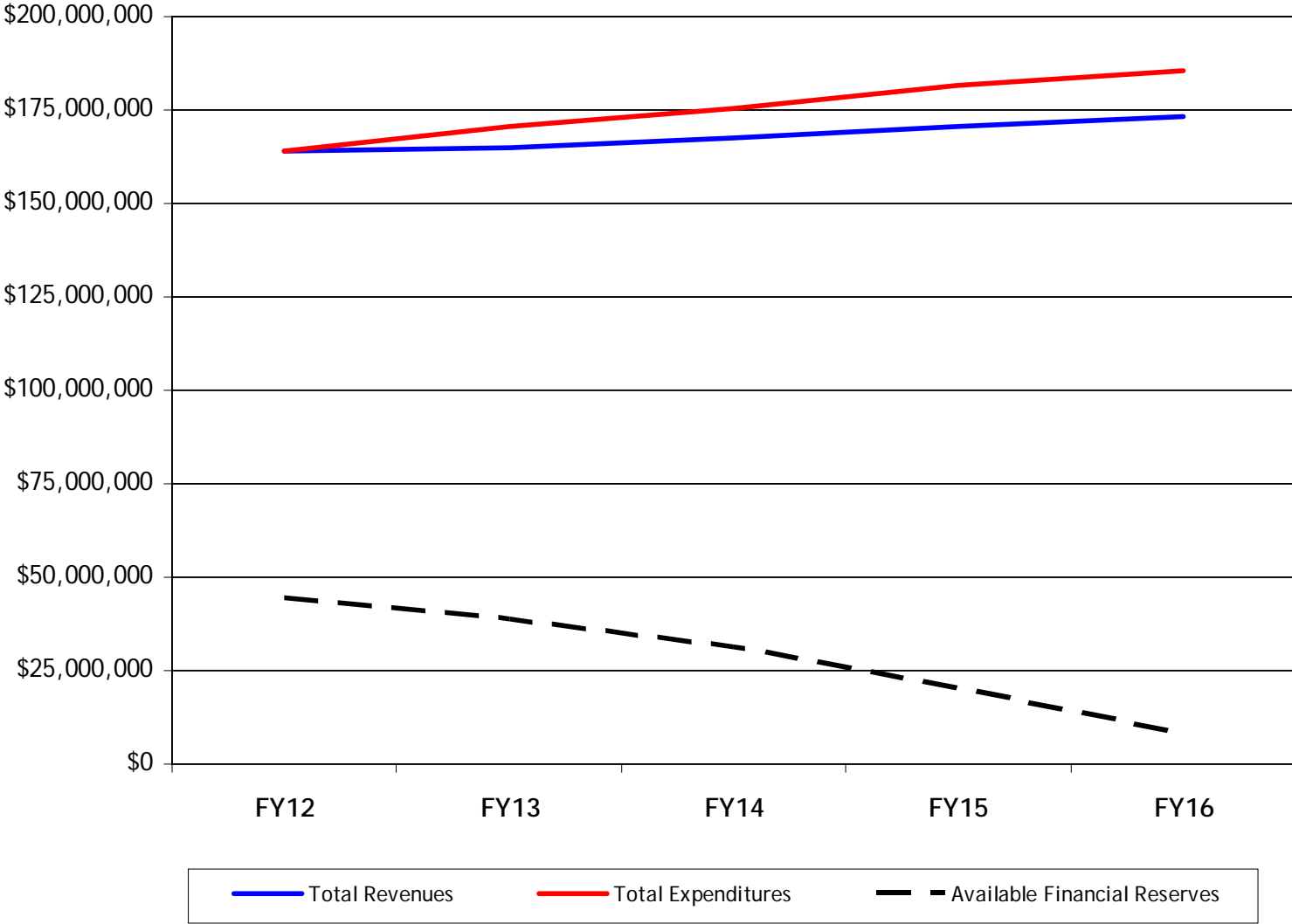
## Major Capital Projects

North Delaware Sewer Interceptor.....	\$11,575,000	(Total Project.....\$65,747,000)
Brandywine Hundred Sewer North Rehab.....	\$8,905,000	(Total Project.....\$82,268,000)
Brandywine Hundred Sewer South Rehab.....	\$5,765,000	(Total Project.....\$80,103,000)
Communications Upgrade [911 Center].....	\$2,500,000	(Total Project.....\$2,575,000)
Claymont Library.....	\$2,172,000	(Total Project.....\$9,579,000)
Bear Library Expansion.....	\$975,000	(Total Project.....\$6,665,000)

# General Fund Checkbook

<b>General Fund (in millions)</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>Comments</b>
<b>Available Financial Reserves, beginning of period*</b>	44.3	44.3	38.7	31.0	20.0	
<b>Revenues</b>						
Total Property Tax Revenue	108.5	109.6	110.7	111.8	112.9	<b>1.0% Annual Growth</b>
Total Transfer Tax Revenue	16.0	16.8	17.6	18.5	19.4	<b>90% cap- 5% growth</b>
RTT-Debt Service	1.7	-	-	-	-	
Total Other Revenues	37.8	38.6	39.3	40.1	40.9	<b>2.0% Growth in 13-16</b>
<b>Total Revenue</b>	<b>164.0</b>	<b>164.9</b>	<b>167.6</b>	<b>170.4</b>	<b>173.3</b>	
		<b>0.9</b>	<b>2.7</b>	<b>2.8</b>	<b>2.8</b>	<b>\$ Growth</b>
<b>Expenditures</b>						
Personnel Costs (A)	120.4	125.2	130.2	135.4	140.9	<b>4.0% Annual Growth</b>
Non-Personnel Costs	21.6	22.2	22.9	23.6	24.3	<b>3.0% Annual Growth</b>
<i>Debt Service</i>	22.0	23.1	22.2	22.4	20.4	<b>2014/2016 \$12.5M Bond Issue</b>
<b>Total Expenditures</b>	<b>164.0</b>	<b>170.6</b>	<b>175.3</b>	<b>181.4</b>	<b>185.6</b>	
		<b>6.6</b>	<b>4.8</b>	<b>6.1</b>	<b>4.1</b>	<b>\$ Growth</b>
<b>Revenue over Exp./Transfers</b>	<b>-</b>	<b>(5.6)</b>	<b>(7.7)</b>	<b>(11.0)</b>	<b>(12.3)</b>	<b>\$36.6 million shortfall</b>
<b>% of Budget Shortfall</b>	<b>0.0%</b>	<b>3.3%</b>	<b>4.4%</b>	<b>6.1%</b>	<b>6.6%</b>	<b>from 2012 through 2016</b>
<b>Available Financial Reserves</b>	<b>44.3</b>	<b>38.7</b>	<b>31.0</b>	<b>20.0</b>	<b>7.7</b>	

# General Fund Projected Activity



# Sewer Fund Checkbook

Sewer Fund (in millions)	2012	2013	2014	2015	2016	Comments
Available Financial Reserves, beginning of period*	13.2	13.2	10.4	5.5	(0.7)	
<b>Revenues</b>						
Sewer Charges Collection	60.8	61.4	62.0	62.6	63.3	1.0% annual growth 13-16
Other	8.3	8.4	8.5	8.6	8.6	1.0% annual growth 13-16
<b>Total Revenue</b>	<b>69.1</b>	<b>69.8</b>	<b>70.5</b>	<b>71.2</b>	<b>71.9</b>	
		<b>0.7</b>	<b>0.7</b>	<b>0.7</b>	<b>0.7</b>	<b>\$ Growth</b>
<b>Expenditures</b>						
Total Personnel Costs(A)	16.8	17.5	18.2	18.9	19.7	4.0% annual growth
Total Non-Personnel Costs (B).	36.6	37.7	38.8	40.0	41.2	3.0% annual growth
Debt Service	15.7	17.4	18.4	18.5	17.5	2014/2016 \$25M Bond Issue
<b>Total Expenditures</b>	<b>69.1</b>	<b>72.6</b>	<b>75.4</b>	<b>77.4</b>	<b>78.3</b>	
		<b>3.5</b>	<b>2.8</b>	<b>2.0</b>	<b>1.0</b>	<b>\$ Growth</b>
<b>Revenue over Expenditures</b>	<b>-</b>	<b>(2.8)</b>	<b>(4.9)</b>	<b>(6.2)</b>	<b>(6.4)</b>	<b>\$20.3 million shortfall 12-16</b>
<b>% of Budget Shortfall</b>	<b>0.0%</b>	<b>3.8%</b>	<b>6.5%</b>	<b>8.0%</b>	<b>8.2%</b>	
<b>Available Financial Reserves</b>	<b>13.2</b>	<b>10.4</b>	<b>5.5</b>	<b>(0.7)</b>	<b>(7.1)</b>	



# Sewer Fund Projected Activity

